



COMPANY PROFILE
2021-2022

INTRODUCTION

Sighting the rapidly increasing demand of the IT industry, a solely handled small business venture of Computer peripherals converted to Private Limited to be able to meeting the high demand and Incorporated on October 1, 2008; SEIMANS COMPUTER SYSTEMS (PVT) LTD. Since then it's continues towards its goals being a maintenance oriented company in the computer field. Its growth would have been slow but steady, has got expanded its business during the last few years. The Team Work concept has created the path to provide our customers prompt attention to their requirements. We believe on reasonable charges based on true and genuine conditions, which probably would have strengthened the relationship between the company and the customer. With the various diversifications in business and with team's collective and incessant attitude in engaging challenges and seeking new growth markets we have become one of leading IT company in the Island.



WE ARE NOT JUST A SERVICE PROVIDER,
WE FOCUS ON BEING YOUR SOLUTION PROVIDER
-Managing Director-Seimans Group



Information Technology has taken turns in the current era, and importance of the technology had increased in people's lives and businesses to the extent where the world would pause running its race, if technology fails at a point. From smallest activities to the largest, technology plays the major role in bringing the communities together for growth in terms of every business activity.

The importance of the IT industry has been well highlighted during the pandemic situation is taking place around the world. Technology solutions are being introduced by the IT experts to enhance the quality of life of the human being and it is a remarkable experience to enjoy the benefits we gain in our day to day activities.

Seimans Group, was commenced as a technology solution provider since 01st October 2008 and have expanded our business to provide attention and solutions to the customer needs in the technology industry within the last 12 years. We have a customer base of over 200 and a network of over 100 Island wide dealers. More than thousands of products we have, to serve various customer expectations. Seimans has been always maintaining the relationship with the customer who chooses us over the other competitors to obtain their services. The company was able to cater to their customers with the services and effective solutions for reasonable charges, based on genuine understandings, which we strongly believe that, is the essence of the service we offer to the customer.

"The years passed by have drifted us through many challenges and I have a team who built this organization with their efforts and hard work and unfailing can-do attitude to serve the customer's needs in the best ways. We have Seven entities connects with the Seimans Group and growing larger by the day. We are stronger to move forward with the most innovative technology systems are in line to introduce to our valuable customers"

- Mr.Sumith Janaka



DIRECTOR

“Our prime objective is to be the solution provider in all the IT requirements of the customers who believes in us and choses us. Then we would work hard as a team to make sure that our team is well- trained and well skilled and knowledgeable in what they do while they are well satisfied to carry the pride being a part of Seimans. These are the two factors have brought us this far to all the success stories we share”

-Mr Athula Senarathne



CEO

Today, uncertainty about the global economy is widespread. By viewing changes in our environment as business opportunities, we remain firm in our commitment to developing advanced technologies and formulating innovative proposals unique to our company.

In addition to fulfilling our social responsibilities, our employees continue to focus all of our corporate resources to provide professional services to meet our client needs. To that end, we would like to ask for your continued support and patronage to help us serve all our clients.

- Mr. P.M Upul Bandara



MANAGER DEALER CHANNEL

The IT industry was significantly affected by the spread of the COVID-19. We are committed to meeting our stakeholders' expectations by making concerted efforts to achieve our vision, achieving a V-shaped recovery in business results, and building a foundation for sustainable growth.

Discovering new areas, new products, new brands are the main focus in short term, while developing most accepted brand names are the long terms goals. I would like to take this opportunity to grateful all our valuable customers in dealer Channel Island wide for cooperating with us in every situation.

-Mr. Gayantha Buddika



MANAGER CORPORATE ACCOUNTS

To achieve sustainable growth in the high-growth-potential industry like IT, we have been working to strengthen our technological, sales & servicing strategies. Providing services to corporate clients is in different level, and our success in this area states our capabilities.

We thanks for our all corporate clients for being with us over the years and we ensure best, modern , latest solutions would be introduced first in the industry.

-Mr. Asitha Fernando



OUR BRANDS

OUR PRODUCTS & SERVICES

We have achieved islands most of highly rated brands' dealerships for IT related accessories Other than our own Brands.

OWN BRANDS



DEALER BRANDS



OUR VISION & MISSION

VISION

To be the best in Country, Innovative, Progressive organization and to built island's most desirable brands by pioneering new technologies backed with Customer satisfaction.

MISSION

To become the most preferred solution provider for IT industry hardware & software by empowering you to make the most of your money, so you can live better.



QUALITY

Our Quality policy states that we strive to achieve customer satisfaction through continual improvement, International Quality, excellent services and & efficiency in product with cost effectiveness in our products as well as services



GROUP OF COMPANIES

- SEIMANS COMPUTER SYSTEMS (PVT) LIMITED
- SEIMANS SOLUTIONS COMPUTERS
- SEIMANS RETAIL (PVT) LIMITED
- SEIMANS ENGINEERING
- SEIMANS AGRO DEVELOPMENT (PVT) LIMITED
- ASIAN COMPUTER TRADING (PVT) LIMITED
- ONE CLICK COMPUTER ARCADE

OUR PRODUCTS

Laptops | Desktops | Tablets

Monitors | UPS | Motherboards | Hard Disk

Printers | Scanners | Fax machines | Photo Copy Machines

Toners | Ribbons | Ink | Cartridges

Stationeries Scanners | Cash Drawers

LED TV's | Projectors | Projector Screens

CCTV Security Systems

Receipt Printers | Label Printers | Mobile Printers

Barcode Scanners | Cash Drawers

Network Accessories | Routers | Switches | Internet & Wifi
Accessories | Cables & Connectors

SOFTWARE

MS Windows | Ms Office

Antivirus SW | Applications Software





OUR SERVICES

Repair

Printers | Laptops | Desktops | Scanners

Rentals

Laptops | Desktops | Copiers

AMC

Printers | Copiers | Laptops | CCTV | UPS

Solutions

Structured Cabling & infrastructure solutions
Security Solutions | Lan/Wan & VPN services
Proxy Server Solutions

STAT IN GLANCE

0.75 BN TURNOVER

1000+ PRODUCTS

35 + EMPLOYEES

300+ CUSTOMERS

200+ ISLANDWIDE DEALER NETWORK



OUR PARTNERS





Lotus Tower CCTV



Lotus Tower CCTV



City Surveillance Weliweriya



City Surveillance Weliweriya



Highway Security System



Highway Security System



ICT LAB

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 — Empower Your Business —

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